

## *Some results about unbounded expected utilities*

based on joint work [SeScK 2009 and ScSeK 2009)

Mark Schervish, Teddy Seidenfeld, and Jay Kadane – CMU

**This presentation engages several challenges for an *Expected Utility* theory of *coherent* preferences over *random quantities* when:**

- 1. Utilities are (for random variables that are) unbounded.**
  - 2. Coherence – that is, avoidance of uniform dominance in the partition by *states* – is the liberal standard for rational preference afforded by de Finetti's (1974) theory.**
- *Part 1*, I review de Finetti's (finitely additive) *coherence* criterion.**
  - *Part 2*, I present some fresh challenges that confront a theory of coherent preference for unbounded quantities.**
  - *Part 3*, I give a progress report towards a *de Finetti*-style theory of *Expected Utility* for unbounded quantities.**

***Part 1: A review of de Finetti's theory of coherent previsions.***

**An important and historically early application of strict dominance in decision making is de Finetti's criterion of *coherence of previsions*.**

**De Finetti uses**

- (1) a privileged *partition*  $\Omega$  and**
- (2) a *class of variables* defined on  $\Omega$ .**

**(1) A privileged partition into *states*,  $\Omega = \{\omega_i: i \in I \text{ an index set}\}$ .**

**→ (uniform, strict) Dominance applies in the privileged partition  $\Omega$ .**

**That is what defines *states* in de Finetti's theory of coherent preference, in contrast with other partitions.**

**Conceptual aside: For validity of dominance, there are no moral hazards –  
There is no act/state dependence.**

**(2) A class of bounded, real-valued variables,  $\chi = \{X_j: j \in J\}$ , defined on  $\Omega$ .**

**Technical aside: Since de Finetti's theory (as well as Savage's) accommodates finitely additive expectations, one may use the powerset of  $\Omega$  as the algebra, thereby sidestepping issues about measurability of the variables.**

For each random variable  $X \in \mathcal{X}$ , the rational agent has a (2-sided) *prevision*  $P(X)$  which is to be interpreted as a *fair* price (both for *buying* and *selling*) gambles on the outcomes of the variable  $X$ .

For all real  $\beta > 0$ , small enough so that the agent is willing to pay the possible losses, the agent is willing

to pay  $\beta P(X)$  in order *to buy* (i.e., to receive)  $\beta X$  in return.

and, is willing

to accept  $\beta P(X)$  in order *to sell* (i.e., to pay)  $\beta X$  in return.

That is, the agent will accept the *fair gamble*

$$\beta [X - P(X)]$$

as a change in fortune, for all sufficiently small (positive or negative)  $\beta$ .

The agent is required to accept all finite sums of fair gambles of the preceding form. That is, for all finite  $n$  and all small, real  $\beta_1, \dots, \beta_n$  and all  $X_1, \dots, X_n \in \chi$ , the agent will accept the combination of fair gambles as fair:

$$\sum_{i=1}^n \beta_i [X_i - P(X_i)].$$

Where  $\beta_i$  is positive, the agent buys  $\beta_i$ -units of  $X_i$  for a price of  $\beta_i P(X_i)$ .

Where  $\beta_i$  is negative, the agent sells  $\beta_i$ -units of  $X_i$  for a price of  $\beta_i P(X_i)$ .

- The previsions are incoherent if there is a *uniformly negative* (“fair”) finite combination of acceptable gambles.

That is, the agent’s 2-sided previsions are incoherent if there exists a sum of the form above and  $\varepsilon > 0$  such that, for each  $\omega \in \Omega$ ,

$$\sum_{i=1}^n \beta_i [X_i(\omega) - P(X_i)] < -\varepsilon.$$

Otherwise the agent’s previsions are coherent.

- Note the special role played by the privileged partition  $\Omega$  in defining *coherence*.

**With incoherent previsions, the sure-loss *book* constitutes a combination of gambles that is uniformly, strictly dominated by *not-betting* (= 0).**

**De Finetti's *Coherence Theorem*:**

- **A set of previsions are coherent if and only if they are the expected values for the respective random variables under a (finitely additive) probability distribution over  $\Omega$ .**
- **When variables are indicator functions for events (subsets of  $\Omega$ ), coherent previsions are the values of a finitely additive probability. And then the  $|\beta_i|$  are the stakes in winner-take-all bets, where the previsions fix betting rates,  $P(X_i) : 1-P(X_i)$ .**

**De Finetti's result applies to *called-off previsions*, given an event  $B$ .**

**These use called-off gambles of the form**

$$B \beta[X - P(X)]$$

**where  $B$  is the indicator function for the conditioning event  $B$ .**

**Then, with a proviso about using only *non-null* conditioning events, coherence of all previsions assures that**

- Coherent called off (2-sided) previsions are finitely additive conditional expectations, given the conditioning event.**

***Note well:* Called-off previsions correspond to *normal form* decisions, and not to *extensive form* decisions.**

**There is no *dynamical coherence* in de Finetti's theory. His theory covers merely *static* aspects of coherence, since conditional expectations are matched with called-off previsions.**

- Thus, de Finetti's theory of coherence does not require updating/learning by Bayesian conditional probabilities.**

**A second, and equally important result is de Finetti's**

***Fundamental Theorem of Coherent Previsions***

**Suppose that coherent (2-sided) previsions  $P(\cdot)$  are given for all variables in a set  $\chi$  defined with respect to  $\Omega$ .**

**Let  $Y$  be a real-valued function defined on  $\Omega$  but not in  $\chi$ .**

**Define:  $\underline{A} = \{X: X(\omega) \leq Y(\omega) \text{ and } X \text{ is in the linear span of } \chi\}$**

**$\bar{A} = \{X: X(\omega) \geq Y(\omega) \text{ and } X \text{ is in the linear span of } \chi\}$**

**Let**

$$\underline{P}(Y) = \sup_{X \in \underline{A}} P(X) \quad \text{and} \quad \bar{P}(Y) = \inf_{X \in \bar{A}} P(X)$$

**Then the 2-sided prevision,  $P(Y)$ , may be any finite number from  $\underline{P}(Y)$  to  $\bar{P}(Y)$  and the resulting enlarged set of previsions is coherent.**

**Outside this closed interval, the enlarged set of previsions are incoherent.**

**Part 2: Dominance for unbounded random variables (SeScK, 2009)**

**Challenge: With unbounded utilities, *coherent* preferences,**

**(i.e., preferences that respect simple dominance in the partition  $\Omega$ )**

**do not also respect indifferences between *equivalent variables*.**

***Definition:* Two variables are *equivalent* if they have the same probability distribution over outcomes.**

***Example:* Consider a fair coin toss with  $P(H) = P(T) = \frac{1}{2}$**

**Let  $X$  be the variable  $X(H) = 1$  and  $X(T) = 0$**

**Let  $Y$  be the variable  $Y(H) = 0$  and  $Y(T) = 1$ .**

**$X$  and  $Y$  are equivalent as  $P(X=1) = P(Y=1) = \frac{1}{2}$ , etc.**

- **In canonical *EU*-theories, utility is over the outcomes of variables: the decision maker is *indifferent* between equivalent variables.  
See: von Neumann-Morgenstern (1947); Savage (1954); Anscombe-Aumann (1963).**
- **In these theories, preference is defined over *lotteries* (aka *gambles*), which are the equivalence classes of equivalent variables.**



## *Two Heuristic Examples illustrating the Challenge*

**Each of the following two examples provides a collection of unbounded but equivalent variables that cannot all be indifferent to each other, on pain of incoherence.**

**If variables  $X$  and  $Y$  have equal expected utility,  $\mathbf{EU}(X) = \mathbf{EU}(Y)$ , then their difference,  $Z = X - Y$ , is indifferent to the *status quo* –  $\mathbf{EU}(Z) = 0$ .**

**But particular combinations of the following equivalent random variables have differences that are (uniformly) bounded away from 0.**

**Hence, they cannot all be indifferent to one another.**

*Common structure for both heuristic examples*

- Let events  $E_n$  ( $n = 1, \dots$ ) form a partition  $\pi_E = \{E_n\}$  with a Geometric( $1/2$ ) probability distribution:  $P(E_n) = 2^{-n}$  ( $n = 1, 2, \dots$ ).  
Flip a fair coin until the first head.  $E_n =$  first head on flip # $n$ .
- Let  $\pi_A = \{A_H, A_T\}$  be the outcome of another fair-coin flip, independent of the events  $E_n$ .  $P(A_H|E_n) = P(A_H) = 1/2$ .
- Consider the countable state-space  $\pi_A \times \pi_E$ .

### *Heuristic Example 1: St. Petersburg variables*

Define three (equivalent) St. Petersburg random variables,  $X$ ,  $Y$ , and  $Z$ , as follows.

	$E_1$	$E_2$	....	$E_n$	....
$A_H$	$Z = 2$	$Z = 4$		$Z = 2^n$	
	$X = 4$	$X = 8$		$X = 2^{n+1}$	
	$Y = 2$	$Y = 2$		$Y = 2$	
$A_T$	$Z = 2$	$Z = 4$		$Z = 2^n$	
	$X = 2$	$X = 2$		$X = 2$	
	$Y = 4$	$Y = 8$		$Y = 2^{n+1}$	

For each state in  $\pi_A \times \pi_E$ ,

$$X + Y - 2Z = 2, \text{ a constant quantity.}$$

This situation contradicts indifference between all 3 pairs of these equivalent variables. Such indifference requires that the expected utility  $\mathbf{EU}(\cdot)$  for the difference between two equivalent variables is 0.

In this example, that entails,

$$\mathbf{EU}(X - Z) + \mathbf{EU}(Y - Z) = \mathbf{EU}(X + Y - 2Z) = 0.$$

But the utility of a constant is that constant.

So,  $\mathbf{EU}(X + Y - 2Z) = 2$  a contradiction.

Thus, coherent preferences, here, are not defined merely by the probability distribution of utility outcomes.

*Aside:* *Heuristic Example 1* uses non-Archimedean preference. The St. Petersburg variables do not have finite utility. *Heuristic Example 2* uses Archimedean preferences.

**Heuristic Example 2 – Coherent boost for unbounded variables.**

As before, consider the countable state-space  $\pi_A \times \pi_E$ ,  
 with the Geometric( $\frac{1}{2}$ ) probability distribution on  $\pi_E$ ,  
 and with an independent “fair coin” distribution on  $\pi_A$ .

Define the three equivalent (Geometric) random variables  $X$ ,  $Y$ , and  $Z$ .

	$E_1$	$E_2$	....	$E_n$	....
$A_H$	$X = 1$	$X = 2$		$X = n$	
	$Y = 2$	$Y = 3$		$Y = n+1$	
	$Z = 1$	$Z = 1$		$Z = 1$	
$A_T$	$X = 1$	$X = 2$		$X = n$	
	$Y = 1$	$Y = 1$		$Y = 1$	
	$Z = 2$	$Z = 3$		$Z = n+1$	

- $X, Y,$  and  $Z$  are equivalent Geometric( $\frac{1}{2}$ ) variables.

But for each state in  $\pi_A \times \pi_E,$   $Y + Z - X = 2.$

If all equivalent variables have equal Expected Utility

$$\mathbf{EU}(Y - X) + \mathbf{EU}(Z - X) = 0 \quad \text{if and only if}$$

$$\mathbf{EU}(Y) = \mathbf{EU}(Z) = \mathbf{EU}(X) = 2.$$

Then Expected Utility for a Geometric( $\frac{1}{2}$ ) variable  $X$  is its *countably additive* expectation, 2, and Expected Utility is continuous from below.

Specifically, if a sequence of variables  $\langle X_n \rangle \rightarrow X$  (pointwise convergence) and for each state  $\omega,$   $X_n(\omega) \leq X(\omega),$  then  $\lim_{n \rightarrow \infty} \mathbf{EU}(X_n) = \mathbf{EU}(X).$

That is, in order to have indifference over equivalent Geometric( $\frac{1}{2}$ ) random variables, preferences must be continuous from below.

However, de Finetti's theory of *coherence* requires only that preference respects (uniform) dominance in the partition by *states*.

This entails respecting *bounds* from sequences of bounded random variables without requiring continuity from below.

Consider, the unbounded Geometric( $1/2$ ) variable  $X$  from the example, where  
 $X(\{A_T, E_n\}) = X(\{A_H, E_n\}) = n$ ; with  $P(E_n) = 2^{-n}$ .

Let  $X_n$  be the bounded, truncated variable:

$$X_n(\{A_T, E_m\}) = X(\{A_T, E_m\}) = m \text{ for } m \leq n$$

and  $X_n(\{A_H, E_m\}) = X(\{A_H, E_m\}) = 0 \text{ for } m > n$ .

So, for each  $n = 1, 2, \dots$ , and for each state  $\omega$ ,

$$X_n(\omega) \leq X(\omega).$$

Also,

$$\langle X_n \rangle \rightarrow X.$$

Respect for (uniform) dominance in the partition by states entails that

$$\lim_{n \rightarrow \infty} \mathbf{EU}(X_n) \leq \mathbf{EU}(X).$$

Thus, if we start with the class of bounded variables and extend to included  $X$ ,  $Y$  and  $Z$ , there is no sure-loss that results from the values  $\mathbf{EU}(X) = 10$ ,  $\mathbf{EU}(Y) = 4$ , and  $\mathbf{EU}(Z) = 8$ ; when,  $X$  has *boost* 8,  $Y$  has *boost* 2, and  $Z$  has *boost* 6.

## **Principal Lesson from this Heuristic Example 2**

**Unless preferences are continuous from below,  
which entails that probability is countably additive, then**

***Expected Utility for unbounded variables*  
*is not a function (solely) of the probability distribution of outcomes!***

---

*.... And there is the parallel problem of what to do with the  
(non-Archimedean) coherent preference for St. Petersburg variables.*



*Part 3* *A progress report on*  
*(finitely additive) Expected Utilities for unbounded random variables*

From a mathematical perspective, an expectation of a real-valued function  $f$  is an integral, taken with respect to some set function or measure,  $\mu$ .

$$\mathbf{E}_\mu(f) = \int_\Omega f(\omega) \mu(d\omega)$$

The integral may even be allowed to be merely finitely additive:

$$\mathbf{E}_\mu(f + g) = \mathbf{E}_\mu(f) + \mathbf{E}_\mu(g)$$

without requiring continuity, *aka* countable additivity for events.

That is, though a sequence of functions  $\langle f_i \rangle$  is suitably convergent to a function  $g$ ,  $\langle f_i \rangle \Rightarrow g$ , nonetheless it may be that

$$\mathbf{E}_\mu(g) \neq \lim_i \mathbf{E}_\mu(f_i).$$

- We see that this approach to a theory of expectations, based on a set function or measure  $\mu$ , cannot serve our purposes.

We face a challenging situation where equivalent variables may be required to have unequal expectations.

In order to accommodate this aspect of a coherent, finitely additive preference we require an integral that is *not* based on a measure.

- Such an expectation-concept is available based on the central idea in the *Daniell* integral. (See Royden, 1968.)

Begin with integrals given on a class  $C$  of *elementary functions* (including constants), which are closed under linear operations, so the integral is a (positive) linear operator. Then, the integral can be extended to a larger class of functions  $D \supset C$  by using the functions from  $C$  to bound the values of the integral on functions in  $D$ , without requiring continuity and without basing integrals on a measure.

*Two results obtained using this concept of expectation.*

- 1) When the integrals for a class of *elementary functions*  $C$  are *coherent* in de Finetti's sense, i.e., if these integrals respect uniform dominance in the privileged partition by states, then the values allowed for extending the integral to a larger class  $D$  match exactly the range of coherent extensions under de Finetti's *Fundamental Theorem of Previsions*.**

***Example:* Let  $C$  be the class of bounded random variables on a state-space  $\Omega$ . Let their integrals be their finitely additive expectations under some probability  $P$ . Let class  $D$  include the unbounded Geometric variables of Heuristic Example 2. Then their coherent “boosted” expectations are permitted values of the extended integrals.**

**2) What is distinctive about merely finitely additive probability is revealed more clearly in its theory of conditional expectations than in its theory of unconditional expectations.**

*(de Finetti) Conglomerability in a partition:*

**Probability  $P$  is conglomerable in a partition  $\pi = \{h_1, h_2, \dots\}$  provided that, for each event  $E$  in the algebra, the unconditional probability  $P(E)$  lies inside the closed interval of conditional probabilities  $\{P(E | h)\}$ .**

$$\mathit{inf}_{h \in \pi} P(E | h) \leq P(E) \leq \mathit{sup}_{h \in \pi} P(E | h)$$

**Example** A non-conglomerable f.a. probability (Dubins, 1975).

Let  $\langle \Omega, \mathcal{Z}, P \rangle$  be a finitely additive measure space such that:

- Countable partition  $\Omega = \pi_E \times \pi_N$ .  $\pi_E = \{E_C, E_F\}$ .  $\pi_N = \{1, 2, \dots\}$ .
- Algebra  $\mathcal{Z}$  is the powerset of  $\Omega$ .
- Unconditional probability  $P$  satisfies:  $P(E_C) = P(E_F) = 1/2$ .
- Conditional probability  $P(\cdot | \cdot)$  satisfies:

$P(N | E_C)$  is Geometric( $1/2$ )

$P(N | E_F)$  is *purely finitely additive* – pick a “random” integer.

	$N=1$	$N=2$	...	$N=m$	...
$E_C$	$1/2^2$	$1/2^3$	...	$1/2^{(m+1)}$	...
$E_F$	$0$	$0$	...	$0$	...

*Table of unconditional probabilities for states in Dubins’ example.*

$P(N=m) = 2^{-(m+1)} > 0$ . So conditional probability given  $N$  is determined by unconditional probability.

$$P(E_C) = 1/2 < 1 = P(E_C | N=m).$$

and  $P$  fails to be conglomerable in the partition  $\pi_N$ .

- ***Theorem* (SSK, 1984): Each finitely but not countably additive probability fails to be conglomerable in some countable partition.**

**In a partition where probability for an event is not conglomerable, there probability is not an average of its conditional probabilities.**

**When probability is not conglomerable for an event  $E$  in partition  $\pi$ , then  $P$  is not *disintegrable* in  $\pi$  either:**

$$P(E) \neq \int_{h \in \pi} P(E|h) dP(h).$$

**But Probability is merely the special case of Expectation restricted to indicator functions:  $P(E) = EU( E(\omega) )$**

**So, for bounded variables, the *conglomerability* and *disintegration* apply to Expectations and Conditional Expectations.**

For bounded random variables in a class  $\chi = \{X\}$

an Expected Utility function is *disintegrable* over  $\chi$  in partition  $\pi$  if

$$\forall X \in \chi \quad \mathbf{EU}(X) = \int_{h \in \pi} \mathbf{EU}(X|h) dP(h)$$

and

Expected Utility is *conglomerable* over  $\chi$  in  $\pi$

if  $\forall X \in \chi \quad \inf_{h \in \pi} \mathbf{EU}(X|h) \leq \mathbf{EU}(X) \leq \sup_{h \in \pi} \mathbf{EU}(X|h)$ .

One of Dubins' (1975) important results is that with respect to the class  $\chi$  of all bounded variables, these are equivalent!

A finitely additive expectation is conglomerable over  $\chi$  in a partition  $\pi$

*just in case*

it is disintegrable over its conditional expectations given elements of  $\pi$ .

**Under the following finiteness conditions on unbounded variables, using the finitely additive, Daniell-styled integral described before, we extend Dubins' result that conglomerable and disintegrable expectations are coextensive. And we show somewhat more.**

*Finiteness conditions on (unbounded) random variables*

- **The variables are real-valued – no St. Petersburg variables.**
- **The variables have finite absolute expectations:  $EU(|X|) < \infty$ .**
- **Each conditional expectation is finite:  $EU(X | h) < \infty$ .**
- **Expectation of conditional expectation is finite:  $EU( EU(X|h) ) < \infty$ .**

***Note:* The set of all variables that satisfy these conditions forms a linear space.**



Let  $EU(\cdot)$  be a (de Finetti) coherent expectation as represented by a finitely additive Daniell-styled integral, and  $\pi$  be a partition.

Let  $W$  be a class of variables that meet the finiteness conditions.

- Say that  $W$  is of Class-0 relative to an  $EU(\cdot)$  and a partition  $\pi$  if  $EU(\cdot)$  is not conglomerable (hence, also not disintegrable) in  $\pi$  over  $W$ .

*Aside:* Let  $W \subseteq Z$ . Non-conglomerability is inherited by the larger class  $Z$ .  
So, if  $W$  is of *Class-0* and then  $Z$  also is of *Class 0*.

- Say that  $W$  is of Class-1 relative to an  $EU(\cdot)$  and a partition  $\pi$  if  $EU(\cdot)$  is conglomerable but *not* disintegrable in  $\pi$  over  $W$ .
- Say that  $W$  is of Class-2 relative to an  $EU(\cdot)$  and a partition  $\pi$  if  $EU(\cdot)$  is *both* conglomerable and disintegrable in  $\pi$  over  $W$ .

- **Dubins' (1975) result, applied all bounded random variables says, relative to an  $EU(\cdot)$  and a  $\pi$  either it is of Class-0 or of Class-2.**
- **We show the same for classes of unbounded random variables that satisfy the finiteness conditions, and which form a linear space.**
- **Also, we give an example of a coherent f.a. expectation, a partition  $\pi$ , and a class of variables (but which do not form a linear space) that includes all the bounded random variables, which is of Class-1:  
The expectations are conglomerable in  $\pi$  but not disintegrable under the Daniell-styled integral.**

## *Summary of our progress*

**Goal 1 We have adapted an existing theory of integrals – the *Daniell* integral – so that it matches de Finetti’s coherence criterion for a class of functions (including constants) that form a linear space.**

- **This class includes the unbounded variables from the 2nd heuristic example.**

**We are able to incorporate finite *boost* into our integral theory of expectations. The finitely additive *Daniell* integral is not required to be a function of the distribution of outcomes.**

**Goal 2** Under the finiteness conditions on unbounded variables, we extend Dubins' result: *conglomerable-in- $\pi$*  and *disintegrable-in- $\pi$*  expectations are coextensive. And we show somewhat more.

**However**, the first heuristic example, the one involving St. Petersburg variables, requires infinite (non-Archimedean) expectations.

These do not satisfy our finiteness conditions.

- There is work to be done on an integral representation for *non-Archimedean*, finitely additive expected utility!

## References

- Anscombe, F.J. and Aumann, R. (1963) A definition of subjective probability. *Annals of Math. Stat.* 34: 199-205.**
- de Finetti, B. (1974) *Theory of Probability* (2 volumes). New York, John Wiley.**
- Dubins, L. (1975) Finitely additive conditional probabilities, conglomerability, and disintegrations. *Ann. Prob.* 3: 89-99.**
- Royden, H. L. (1968) *Real Analysis*. London, Macmillan.**
- Savage, L.J. (1954) *Foundations of Statistics*. New York, John Wiley.**
- Scherivsh, M.J., Seidenfeld, T. and Kadane, J.B. (1984) The Extent of non-conglomerability of finitely additive probabilities. *Z. f. Wahr.* 66: 205-226.**
- Schervish, M.J., Seidenfeld, T. and Kadane, J.B. (2009) Disintegrability ...**
- Seidenfeld, T., Schervish, M.J., and Kadane, J.B. (2009) Preference for equivalent random variables: a price for unbounded utilities. *J. Math. Econ.* 45: 329-340.**
- Von Neumann, J. and Morgenster, O. (1947) *Theory of Games and Economic Behavior* (2<sup>nd</sup> ed.) Princeton, Princeton University Press.**